

**ALLIED REAL ESTATE INVESTMENT TRUST**  
**(the “REIT”)**

**MANDATE OF THE CHIEF EXECUTIVE OFFICER**

The CEO is specifically charged with the responsibility for managing the strategic and operational agenda of the Trust and for the execution of the directives and policies of the Trustees. The roles and responsibilities of the CEO include, among other things:

- (a) developing, together with the Trustees, the REIT’s strategic direction and monitoring same;
- (b) directing the overall business operations of the REIT;
- (c) ensuring that the board of directors is kept appropriately informed of the overall business operations of the REIT and major issues facing the REIT;
- (d) having ultimate accountability for the development and execution of the strategy and policies of the REIT and communication to the Trustees and Unitholders of the Trust;
- (e) having responsibility for the day-to-day operations of the REIT, including the annual planning process, capital management, financial management, acquisitions, divestitures, etc., all of which must be accomplished within the strategic framework of the REIT established by the Trustees;
- (f) having the responsibility for the employment, compensation, job descriptions, performance assessment, leadership development and succession planning of human resources;
- (g) representing the Trust to its major Unitholders, including investment and financial communities, governments, customers and the public;
- (h) bringing the following material decisions to the board of directors for their review and approval:
  - (i) acquisitions of new properties or initiation of new undertakings or the assumption of any commitment, obligation or liability other than in the ordinary and normal course of business;
  - (ii) issuance or sale of securities of the Trust and/ or rights, options or warrants to acquire securities of the Trust;
  - (iii) declaration or payment of a distribution in respect of any securities of the Trust;
  - (iv) any transaction, contract, agreement, undertaking or arrangement with a person with whom the Trust or management does not act at arm’s length;

- (v) disposition of assets or cancellation of debt other than in the ordinary and normal course of business; and
- (vi) any other transaction, contract, agreement, undertaking, commitment or arrangement, not in the ordinary and normal course of business or which is or would be material in relation to the Trust; and
- (i) presenting to the Trustees any material business issues resulting from communications with Unitholders.